



# Leadership: How Foresight can help!

## Speaker: Terry Collins

## Company: Integral Futures

Welcome to the PMI Houston Conference & Expo and Annual Job Fair 2014

- Please set your cell phone/pager to silent mode
- Q&A will be taken at the close of this presentation
- There will be time at the end of this presentation for you to take a few moments to complete the session survey. We value your feedback which allows us to improve this annual event.



# Leadership: How Foresight can help

## Description:

Leadership is a dynamic practice with accelerating change being the norm of the day. Foresight skills and methods can help leaders stay ahead of the game to plan for the preferred future.

## From this session, participants will be able to:

1. Identify and track current conditions, cycles, and trends
2. Explore emerging issues that may impact you and your organization
3. Plan for your preferred future

# Identify and track current conditions, cycles, and trends

Environmental Scanning with RSS Feeds, Twitter. Etc.

- **Social** - Age range, Income brackets, Gender, Ethnicity, Life-style
- **Technology** – Hardware, Software, Equipment, Materials, New developments
- **Environmental** – Sustainability, Recycling, Waste disposal, Energy-efficiency
- **Economic** - General trends, Interest rates, Tax, Insurances
- **Political** - National law, Local by-laws, Health & Safety, Equality, Vulnerable people

# Integral Analysis

## INTENTIONAL

## BEHAVIORAL

How does this influence people's intentions or motivations?

How does this influence people's values?

How is the individual likely to perceive this?

How does this fit with individual goals?

How will this influence people's identity or sense of self?

**“How will I feel about this?”**

How might this influence or change individual behavior?

How does this influence individual development & learning?

How does this affect individuals interactions with the external world?

How might we measure the impacts on behavior?

**“How will I behave differently?”**

**Issue**

How does this influence the operating culture?

How does the impact the hidden cultural aspects of the group?

How does this influence the relevant institutions and their histories?

How does this affect group norms?

How does this impact the values, myths, stories or worldviews of the group?

**“How will this affect us?”**

How does this systems and infrastructure in the physical world?

How does this impact the environment?

How does this impact the larger supporting context, be it the business, company, country or world?

How can we measure the effects on the world “out there?”

**“How will this affect ‘it’?”**

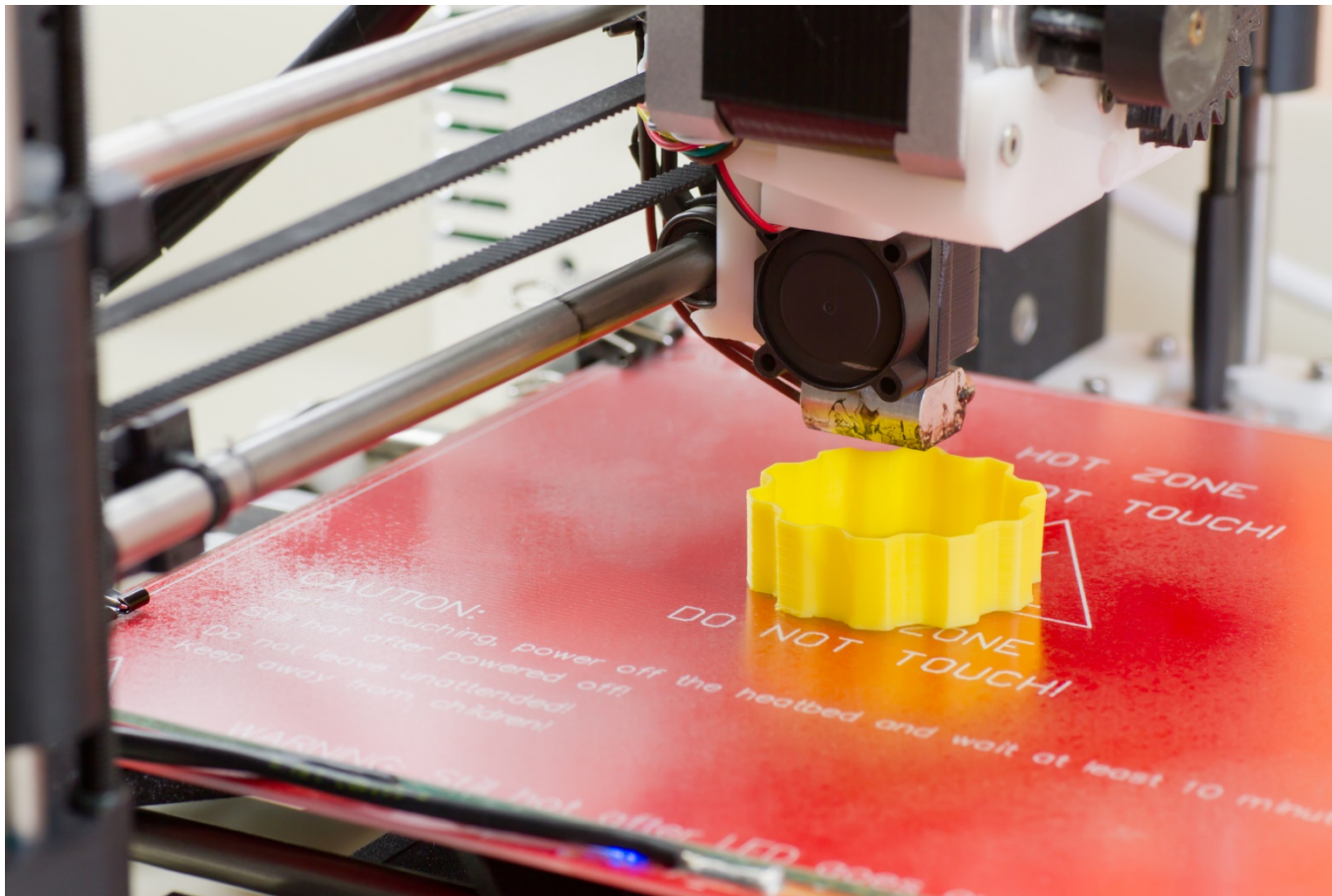
## CULTURAL

## SOCIAL

# Integral Analysis Go to

<http://www.formlessmountain.com/aqal.htm>

# Explore emerging issues that may impact you and your organization



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# Theory U

Leading from the Future  
as It Emerges



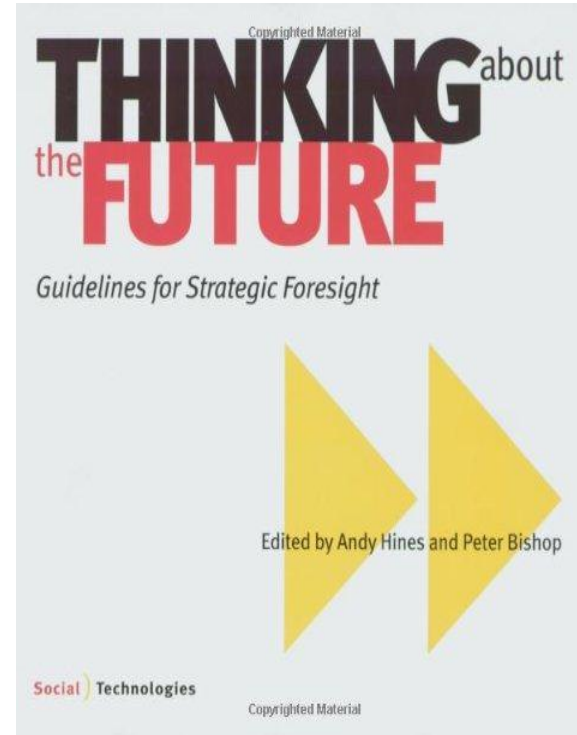
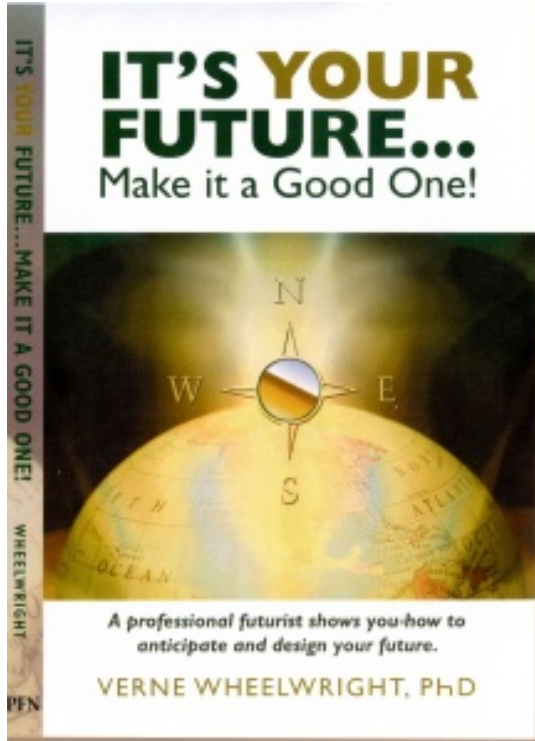
The Social Technology of Presencing

**C. Otto Scharmer**

Foreword by Peter Senge

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# Plan for your preferred future





# Q & A

# ?

- Please step up to the floor microphone to ask a question

# Contact Information

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***Thank You***

# Closing thoughts...

Thank you for attending this session.  
We hope you found this presentation  
added value to your knowledge of  
**Project Management.**

- Take a few moments to complete the Session Survey. We appreciate and value your feedback.
- Hand in your completed survey to **Registration**, you will receive a free raffle ticket for one of the drawings to be held in the Vendor Expo (see Conference Program Guide for details).